

Think Silicon is one of the few companies worldwide that have the expertise to develop ultra-low power, high-performance graphic IP technology for mobile/embedded devices. Think Silicon is seeking for enthusiastic engineers to join our team and accelerate the development of the next generation heterogeneous multicore GPUs targeting the Wearable and IoT market.

Solutions Architect / FAE - Computer Graphics

Job Description

This position is to secure the design in and support the development of IP products into Think Silicon's fabless semiconductor customers. A combination of strong software & hardware technical skills plus excellent communication skills is required. Strong debug and technical support skills are essential as is the ability to time manage and service multiple large demanding customers concurrently. The role will be to facilitate the success of current products as well as to identify requirements for future solutions. This is a frontline position to the customer supported by a team in Athens/Patras, Greece as well as regional sales team members in NA, EMEA, APAC. We strongly encourage engineers with all experience level to apply. Necessary training will be provided. Travel to customer sides is expected.

- Drive pre-sales activities to achieve successful design-in results. Actively help to generate significant business through design wins
- Provide strong technical expertise in support of pre & post-sales activities
- Perceived by customer as a consultant during development process
- Make recommendations for disruptive improvement to products and roadmap
- Develop account strategies and coordinating design-in activities with Think Silicon
- Contribute to research on the competition and help to assess the pros/cons of competitive offerings, and assist in generation of collateral to identify device/system-level differentiation from competition
- Network with internal and external contacts in area of expertise, frequent inter-organizational contact
- Leverage customer meetings to gather intelligence about the customer's end product plans and relevant silicon requirements, and communicate intelligence to the product groups
- Assist customer in evaluation of silicon or software performance in a system
- Train customer engineers and/or other FAEs
- Frequent world wide travel

Qualifications:

- BSEE or equivalent with at **least 2+ years** of related experience
- Technical knowledge of graphics processing units, applications and market, a proven experience in such system development would be an asset.
- Technical expertise on ARM, MIPS, Risc-V processor architectures or like products
- Embedded Software programming experience with a solid foundation in software aspects of solution (e.g. RTOS, Linux, OpenGL/CL and abstraction layer), including enablement from 3rd party providers
- Hardware design skills and is able to guide customer hardware architecture
- Excellent team player with direct and matrix organizations and involves others in projects
- Previous experience working/supporting customers and in building relationship in a pre and post sales role or in a similar technical role facing customers would be an asset.
- Technical training skills
- Understands industry trends, market players, and technology evolution
- Strong influence & interpersonal skills, coupled with an ability to analyse, summarise and communicate efficiently in a multicultural environment
- Excellent Communications skills

General:
info@think-silicon.com

Corporate Headquarters
Patras Science Park
Rion Achaias
Greece 26504
Tel: + 30 2610 910650

North America
Ulli Mueller
Toronto
Canada
Tel: + 1 647.824.2006



- Fluency in English
- Effectively communicate complex products both hardware and software to a professional audience
- Make timely decisions without undue fact gathering or deliberation - with manageable risk and sets priorities based on business impact
- Capable of challenging status quo in a productive way to affect improvements and changes

Think Silicon offers:

- Competitive salary
- Flexibility
- Great work environment with a fun team to work with
- Space for your own creativity and ideas
- Working with tier1 fabless semiconductor companies
- The opportunity to create world-class leading technology
- Exposure to international standard bodies
- Continuous training on the job

Think Silicon is an Equal Opportunity/Affirmative Action Employer regardless of age, color, national origin, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, marital status.

Location:

The candidate will work in our offices in Patras/Athens, Greece.

Contact:

If you feel that you want to contribute to our company, you are welcomed to send your CV or Resume to: careers@think-silicon.com (Reference number: FAE_310)

General:
info@think-silicon.com

Corporate Headquarters
Patras Science Park
Rion Achaïas
Greece 26504
Tel: + 30 2610 910650

North America
Ulli Mueller
Toronto
Canada
Tel: + 1 647.824.2006

